



TSTH 047/2021 RM/SS/SJ

July 22, 2021

To: President
The Stock Exchange of Thailand

Subject: Report of the Company's Operating Results for the first quarter of FY2022 (April-June 2021)

Tata Steel (Thailand) Public company Limited ("Company") would like to report the company's operating results for the first quarter of FY2022 (April-June 2021) as under:

1. Operating Results

Thai Economy in the first quarter of 2021 contracted by 2.6 percent, recovering from a 4.2 percent decline in the previous quarter. Manufacturing and Construction sectors returned to expansion. Domestic demand was driven primarily by higher government spending on infrastructure projects, especially in the Eastern Economic Corridor (EEC), and on expansions & upgrades of the national road and rail networks. World economy is witnessing a steep recovery from the pandemic low leading to a significant increase in global commodity prices. This has supported the sentiments and finished goods price in the country during the Q1 FY2022. Due to the rise in Covid cases, the Government has recently announced construction sites in Bangkok and nearby provinces to be shut and workers' camps to be sealed off for next 30 days. This has dampened the business sentiment and demand for construction sector steel is expected to be adversely hit by 30-40% for next 1-2 months.

In this economic backdrop, all the three plants had operated on-peak during the quarter and the deliveries for the quarter at 346 K Tons, was 16% higher as compared to the same quarter previous year. However, it was lower by around 6% as compared to Q4 FY2021 mainly due to lower material availability in view of annual shutdowns at the plants and closure of construction sites since end June. The revenue from sales was higher than previous quarter as well as same quarter previous year supported by improvement in market demand. Total inventory was higher by 623 Mn THB as compared to Mar'21 from finished goods and metallic from the impact of lower off-take as a result of temporary closure of the construction sites. In number of day term, it was at 48 days at end-Jun'21 compared to end-Mar'21 at 43 days.

Operating Results compared with previous quarter & previous year

1.1 Revenue from sales and related services

Sales volume in the current quarter at 346 K Tons, was higher by 16% as compared to the same quarter previous year on account of improvement in domestic special wire rods and export sales. As compared to the previous quarter it was lower by 6%.

Revenue from sales and related services in the current quarter was at 7,892 Mn THB, higher by 11% and 72% as compared to the previous quarter and the same quarter the previous year due to price improvement from the recovery of world economy continuing from the previous quarter, in line with the increase in raw material price.

TATA STEEL (THAILAND)

บริษัท ทาตา สตีล (ประเทศไทย) จำกัด (มหาชน) Tata Steel (Thailand) Public Company Limited

สำนักงานใหญ่ : 555 อาคารสาทรทาวเวอร์ 2 ชั้น 20 ถนนพหลโยธิน แขวงจตุจักร เขตจตุจักร กรุงเทพมหานคร 10900 โทรศัพท์ 0-2937-1000 โทรสาร 0-2937-1223 www.tatasteelthailand.com เลขทะเบียน 0107545000136

Headquarters: 555 Rasa Tower 2, 20th Floor, Phaholyothin Road, Chatuchak, Bangkok 10900 Thailand Tel. 662-937-1000 Fax 662-937-1223 www.tatasteelthailand.com Registered No. 0107545000136



1.2 Profit (Loss) Before Tax

The Company reported a profit before tax of 849 Mn THB in the current quarter against a profit of 80 Mn THB for the same quarter previous year. The profit before tax in the previous quarter was 417 Mn THB. Better performance in the current period is attributable to higher selling price due to improved market sentiment in line with increase in raw material price, and partly offset by higher ferro alloy cost, higher maintenance cost from planned annual shutdowns and higher sales volume.

2. Statement of Financial Position

2.1 Assets

As on June 30, 2021, the total assets have increased by 266 Mn THB over March 31, 2021 mainly from:

- Increase in inventories 623 Mn THB from higher finished goods and metallic.
- Increase in trade and other receivables 64 Mn THB.
- Reduction in cash and cash equivalents by (338) Mn THB.
- Reduction in properties, plant and equipment (64) Mn THB reflecting normal depreciation.

2.2 Liabilities and Shareholders' Equity

As on June 30, 2021, the total liabilities & shareholder equity have increased by 266 Mn THB over March 31, 2021 mainly from:

- Increase in shareholders' equity by 848 Mn THB from the current year net profit.
- Reduction in trade and other payables by (450) Mn THB mainly related to metallic.
- Reduction in short term working capital borrowings by (103) Mn THB.
- Reduction in lease liabilities by (32) Mn THB.

Please be informed accordingly.

Sincerely yours,
Tata Steel (Thailand) Public Company Limited

(Mr. Rajiv Mangal)
President and CEO

Corporate Secretary Office
Tel No. 0-2937-1000 Ext. 3210/3156
Fax No. 0-2937-1224

TATA STEEL (THAILAND)

บริษัท ทاتا สตีล (ประเทศไทย) จำกัด (มหาชน) Tata Steel (Thailand) Public Company Limited

สำนักงานใหญ่ : 555 อาคารสาททวเวอร์ 2 ชั้น 20 ถนนพหลโยธิน แขวงจตุจักร เขตจตุจักร กรุงเทพมหานคร 10900 โทรศัพท์ 0-2937-1000 โทรสาร 0-2937-1223 www.tatasteelthailand.com เลขทะเบียน 0107545000136
Headquarters: 555 Rasa Tower 2, 20th Floor, Phaholyothin Road, Chatuchak, Bangkok 10900 Thailand Tel. 662-937-1000 Fax 662-937-1223 www.tatasteelthailand.com Registered No. 0107545000136