



TSTH 043/2022 RM/SS/SJ

July 21, 2022

To: President  
The Stock Exchange of Thailand

**Subject: Report of the Company's Operating Results for the first quarter of FY2023 (April-June 2022)**

Tata Steel (Thailand) Public company Limited ("Company") would like to report the company's operating results for the first quarter of FY2023 (April-June 2022) as under:

## 1. Operating Results

Surge in energy and food prices, supply disruptions triggered by prolonged Russia-Ukraine conflict, resurgence of Covid cases in China and drive by the central banks globally to increase interest rates from rock-bottom levels have slowed down growth globally. High inflation is seen as the main threat to the recovery of Thai economy, especially before a stronger tourism recovery takes hold. Thai baht has weakened along with other Asian currencies.

In this economic backdrop the overall market sentiments in Thailand remained low during the current quarter. The deliveries for the current quarter were at 308 KTon. The revenue from sales was at 8,726 Mn THB.

The inventory was higher by 903 Mn THB as compared to Mar'22 mainly on account of imported metallics. In number of days' term, it was at 54 days at end-Jun'22 compared to 45 days end-Mar'22.

### Operating Results compared with previous quarter & previous year

#### 1.1 Revenue from sales and related services

Sales volume in the current quarter at 308 K Tons, was lower by 10% and 11% as compared to the previous quarter and same quarter previous year respectively on account of sluggish domestic demand. Customers chose to be in a wait and see mode as raw material prices have started to soften. However, the export volume was higher supported by rebar exports.

Revenue from sales and related services in the current quarter was at 8,726 Mn THB almost at par as compared to previous quarter. However it was higher by 11% as compared to the same quarter previous year reflecting higher price, in line with increase in metallic price and other input costs.

#### 1.2 Profit Before Tax

The Company reported a profit before tax of 584 Mn THB in the current quarter against a profit of 242 Mn THB for previous quarter. Higher spread from improved price, better export performance, partly offset by higher input cost of coke, fuel & natural gas and lower domestic sales volume, coupled with the absence of year-end provisions made in the previous quarter, resulted in better performance in the current quarter.

The profit before tax in the same quarter previous year was 849 Mn THB. The variation is attributable to higher conversion cost from higher input cost of alloys, coke, power, etc. and lower sales volume, partly offset by higher spread.

**TATA STEEL (THAILAND)**

บริษัท ทาทา สตีล (ประเทศไทย) จำกัด (มหาชน) Tata Steel (Thailand) Public Company Limited

สำนักงานใหญ่ : 555 อาคารสหภาพแอฟ 2 ชั้น 20 ถนนพหลโยธิน แขวงจตุจักร เขตจตุจักร กรุงเทพมหานคร 10900 โทรศัพท์ 0-2937-1000 โทรสาร 0-2937-1223 www.tatastealthailand.com เลขทะเบียน 0107545000136  
Headquarters: 555 Rasa Tower 2, 20<sup>th</sup> Floor, Phaholyothin Road, Chatuchak, Bangkok 10900 Thailand Tel. 662-937-1000 Fax 662-937-1223 www.tatastealthailand.com Registered No. 0107545000136

## 2. Statement of Financial Position

### 2.1 Assets

As on June 30, 2022, the total assets have increased by 5 Mn THB over March 31, 2022 mainly from:

- Increase in inventories 903 Mn THB mainly on account of imported billet and scrap.
- Increase in other current assets 72 Mn THB mainly from VAT refundable 60 Mn THB.
- Reduction in cash and cash equivalents by (617) Mn THB.
- Reduction in trade and other receivables (317) Mn THB.
- Reduction in properties, plant and equipment (32) Mn THB from normal depreciation.
- Reduction in right-for-use assets, net (6) Mn THB from normal depreciation.

### 2.2 Liabilities and Shareholders' Equity

As on June 30, 2022, **the total liabilities & shareholder equity** have increased by 5 Mn THB over March 31, 2022 mainly from:

- Increase in shareholders' equity by 604 Mn THB from the current net profit
- Reduction in trade and other payables (525) Mn THB.
- Reduction in short-term working capital borrowings by (32) Mn THB
- Reduction in lease liabilities by (27) Mn THB.
- Reduction in employee benefit obligations (15) Mn THB.

Please be informed accordingly.

Sincerely yours,  
Tata Steel (Thailand) Public Company Limited

(Mr. Rajiv Mangal)  
President and CEO

Corporate Secretary Office  
Tel No. 0-2937-1000 Ext. 3210, 3156  
Fax No. 0-2937-1224